captivea

TRANSFORM YOUR EVERYDAY

HIRING IN
THE UNITED STATES

ODOO CONSULTANT

FULL-TIME · ON-SITE

**4031 Avalon Park East Boulevard,
Orlando, FL 32828, USA**

www.captivea.com

ODOO CONSULTANT

captivea
TRANSFORM YOUR EVERYDAY

FULL-TIME · ON-SITE

This is a full-time, on-site role in Orlando for an ERP Consultant.
You will analyze business processes, implement ERP solutions and ensure successful implementations. Working closely with clients to understand their finance and business needs, you will provide expert advice and support them throughout the ERP implementation process.

MISSIONS

Understand the project scope and analyze customer needs
- Lead analysis workshops with customers
- Demonstrate the software to customers

Manage the project
- Define and track project progress with the client and internal teams
- Plan, monitor and adjust the different phases based on constraints and priorities
- Lead project meetings and communicate progress updates
- Ensure clear communication throughout the project and document decisions and changes

Implement the ERP software to meet the client's needs
- Define and estimate tasks
- Install and configure modules
- Customize modules with implementation tools (Studio, automated actions, scheduled actions)
- Import data
- Write specifications and collaborate with developers
- Test implemented features and organize validation sessions with the client

Ensure client satisfaction at every stage
- Train and support end users
- Proactively suggest ways to optimize the client's processes
- Ensure compliance with the Captivea methodology

Contribute to pre-sales activities
- Collaborate with the sales team to analyze prospects' initial needs and propose suitable solutions
- Deliver functional demos relevant to the prospect's business

PROFILE REQUIRED
- Strong analytical skills, with the ability to identify and understand complex business processes
- Experience in ERP implementations and with ERP systems
- Experience with ERPs such as NetSuite, Sage or Acumatica
- Knowledge of finance and accounting concepts and practices

Beneficial skills and qualifications
- Experience with Odoo
- Certifications in ERP systems or related fields
- Excellent problem-solving and communication skills
- Ability to work effectively in a team and collaborate with clients
- Strong project management skills
- Bachelor's degree in Business Administration, Finance or a related field

WHAT WE OFFER
- A full-time position
- An attractive salary package
- Continuous training for all our employees
- Fruit, coffee and snacks provided