

Captivea Group accelerates its growth with the arrival of Isatis Capital as a shareholder of Captivea Group

Press Release - Chambéry, May 26, 2026

Captivea Group is proud to announce a major milestone in the Group's history: the entry of Isatis Capital into the capital of Captivea Group as a significant minority shareholder. Captivea will strengthen its sales teams and tools to better support its clients, concretely improve the quality of its services and respond even more precisely to the needs of Indian companies in their digital transformation. It is within this dynamic that Captivea naturally turned into a financial partner that shares these same values of commitment and human ambition.

Isatis Capital is an independent asset management company based in Paris, approved by the French Financial Markets Authority (AMF, approval no. GP 13000026). With over 23 years of cumulative experience in private equity and €480 million in assets under management, the firm has supported more than 125 ambitious French SMEs with a clear mission: to help them become mid-sized enterprises, faster and more harmoniously. What sets Isatis Capital apart from other funds is a fundamental conviction – supporting a company is, above all, a human adventure. Present but non-intrusive, its teams actively engage alongside business leaders to go, as they like to say, further and faster, together.

Following a selection process, Sébastien Riss selected Isatis Capital as Captivea Group's strategic partner. This choice was driven by human quality and the resolute entrepreneurial approach of Isatis Capital, whose philosophy directly resonates with Captivea's values. Concretely, this mixed cash-in and cash-out transaction will enable the Group to pursue an ambitious acquisition plan – with 5 targets already under review – and to accelerate its organic growth internationally. The goal is clear: to build a commercial and service organisation capable of supporting even more companies worldwide, delivering remarkable client experience, and positioning Captivea as the undisputed global leader in digital transformation. As part of this transaction, key Captivea managers are also becoming shareholders of the Group, reflecting a strong collective commitment to the vision led by Sébastien Riss.

« This transaction marks an important milestone in Captivea's history. By welcoming Isatis Capital to our shareholder base, we are giving ourselves the means to accelerate our growth, both organically and through acquisitions. I chose Isatis Capital because I quickly identified them as a trusted partner, whose support and ambitions are truly in line with my expectations for the Group. We will also invest in our tools and methods to deliver an exceptional service to our clients and help them prepare for tomorrow's world, through modern solutions and outstanding user experiences. »

– Sébastien Riss, Founder and President, Captivea Group

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« We are delighted to support Sébastien in this ambitious new phase of development. We were impressed by the quality of the management and the processes already in place, which reinforces our conviction in the execution of the development plan, of which international acceleration is one of the key drivers. Our conviction in Odoo's growth momentum and the upcoming consolidation of the integrator market naturally led us to express strong interest in the project led by Captivea»

– Nicolas Bugy, Investment Director, Isatis Capital

Transaction Participants

- ❖ Compagny Captivea Group | Sébastien Riss

Investors

- ❖ Isatis Capital | Pierre Martin, Nicolas Bugy

Buyer's Advisors

- ❖ Legal | Hoche Avocats : Louis Leroy, Aliénor Nicolas, Albane Bidou
- ❖ Transaction Services | Oderis : Thomas Corbineau, Paul Chomarat

Seller's Advisors

- ❖ M&A | Eiger Corporate Finance : Pascal Dormont, Pierre-Louis Reynaud, Jean-Baptiste Baret
- ❖ Legal | Klyde Avocats : Teddy Dorier, Julien Herlemont
- ❖ Legal | Legalap : Charlotte Keff

Managers Shareholders

- ❖ Côme Moyne : VP of Quality and Knowledge
- ❖ Lise Chaboche: HR & Administrative Manager
- ❖ François Coudreau : CEO Madagascar & Marketing Director
- ❖ Maxime Grieshaber : CEO Luxembourg
- ❖ Desi Csorba : CEO USA
- ❖ Walter McClure : Operations Director

About Captivea Group

Founded in 2007 by Sébastien Riss, Captivea Group is the world leader in Odoo ERP integration. Present in 7 countries with over 200 employees, the Group supports SMEs and mid-sized companies in their digital transformation through a comprehensive offering covering ERP/CRM, digital marketing, Business Intelligence and Artificial Intelligence. Certified Odoo Gold Partner in four countries, Captivea generated approximately €10M in revenue in 2025.

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